



September 27, 2007

Mr. Intisar A. Abbasi
President
Allied Technologies & Consulting, LLC
2219 West Greenleaf Drive
Frederick, MD 21702-2625

Dear FSS Contract Partner:

Congratulations on receiving your Federal Supply Schedule contract. A copy of your commercial catalog and/or price list, as accepted by the Government, along with a copy of your contract number GS-35F-0663T effective September 27, 2007 through September 26, 2012 for FSC Group 70 awarded under solicitation FCIS-JB-980001-B (Revision 2) is enclosed:

The following clauses in your contract require your immediate attention:

- I-FSS-600 - Contract Price Lists. This clause provides instructions for preparing your paper and electronic Federal Supply Schedule catalog price lists, as well as instructions for printing, and distributing paper price lists.
- 552.238-71 - Submission and Distribution of Authorized FSS Schedule Price Lists. In accordance with this clause you are required to submit your electronic catalog data for inclusion in GSA *Advantage!*. For instructions on submitting your data, log on to our Vendor Support Center (VSC) web site at <http://vsc.gsa.gov> to download the latest version of the Schedule Input Program (SIP). If you prefer to use Electronic Data Interchange (EDI), the latest sample for the 832, Transaction Set, can be found at the same web site. You must submit your electronic catalog file to GSA within 6 months from the date of this contract award. Once submitted, your electronic catalog will appear on our on-line shopping service (<http://www.gsaadvantage.gov/>). Reference clause I -FSS 599 - Electronic Commerce for additional information.

Note: Failure to submit your electronic catalog data within 6 months from date of contract award may result in cancellation of your contract.

- 552.238-74 – Industrial Funding Fee and Sales Reporting. This clause provides instructions for reporting sales electronically to the FSS 72A website. You must contact the VSC immediately to register your contract information. This may be done via telephone by calling 703-605-9992 or 1-877-495-4849, or electronically on the 72A website (<http://72a.gsa.gov>). Also, this clause provides instructions for remitting a fee based on your sales reports, as required by your contract information. We have enclosed a 1-page flyer of guidelines to assist you in submitting your payments.

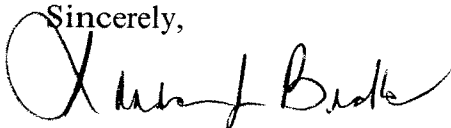
We look forward to forming a marketing partnership with you. To assist us in this endeavor, please provide your company's corporate marketing point of contact to the Federal Supply Service (FSS) contracting officer and to the FSS Office of Business Management and Marketing, Marketing Services Division (FMR), 2200 Crystal Drive, Crystal Plaza # 4, Suite 200, Arlington, Virginia 22202, within 15 days from the date of this letter.

As our business partner, you may use the "GSA Federal Supply Service Identifier" to identify your Schedule contract to the Federal community. The design is flexible allowing you space to insert your contract number. The use of the identifier is restricted to identifying your GSA/FSS Schedule contract to Government contract users. It is not to be used in any advertising as an expressed or implied endorsement by the Government of any supply and/or service, either under contract or for any other purpose. There are nine optional GSA/FSS Identifiers to choose from which you may access on the worldwide web at <http://www.fss.gsa.gov/partnership/>.

We invite you to visit the FSS Schedules web site at <http://www.fss.gsa.gov/schedules>. Your firm will be listed as an FSS contractor under the "Schedules E-Library." You may search this site by contractor name, contract number, service or product name or number, or schedule name or number.

If you should have any questions, please do not hesitate to contact me on 703-605-2697 or e-mail at sandra.brooks@gsa.gov. Again, we look forward to working with you.

Sincerely,



Sandra J. Brooks
Contracting Officer
GSA/FAS/Center for IT Schedule Programs (QTAA)

3 Enclosures

- (1) Commercial Catalog and/or Price List
- (2) Contract
- (3) IFF Industrial Funding Fee Payment Misidentification



Industrial Funding Fee (IFF) Payment Misidentification!!

The fastest, easiest, and most accurate way to send in the industrial funding fee is electronically. Electronic payment will help you avoid misidentification altogether and help ensure you are credited with making timely payments. To pay electronically, report sales on the web as usual (<http://72a.gsa.gov>), then click on "Online IFF Payment!" at the conclusion of the sales reporting session. However, if you decide to pay by check,

Your Industrial Funding Fee Check Should Look Like This!

CONTRACTOR 12345 MAIN STREET ANYTOWN, USA 01234	INDUSTRIAL FUNDING FEE CHECK SAMPLE	CHECK NO. 11238 DATE
GENERAL SERVICES ADMINISTRATION		\$428.39
Four Hundred Twenty-Eight and 39/100		DOLLARS
CONTRACT GS-00F-0000A REPORT PERIOD: OCT-DEC 98 IFF AMOUNT: \$428.39	<i>SIGNATURE</i>	
	PROPER IDENTIFICATION	

If

not...you may be one of GSA's valuable contractors who is not in compliance with Contract Clause 552.238-74, Industrial Funding Fee and Sales Reporting, which requires IFF checks to be "identified" with the proper information on the check, check stub or other payment material, as follows:

1. Your Contract Number(s)
2. The Report Period(s)
3. The IFF Amount(s)

- ❖ ❖ Proper "Identification" of IFF payments assures credit to the proper IFF contract account.
- ❖ ❖ The IFF amount equals the amount of the payment when it is for only one report period and one contract number.

- ❖ ❖ If a payment is submitted for more than one contract and/or for multiple report periods, the portion of the payment to be allocated to each report period and each contract number must be identified.
- ❖ ❖ For example, an IFF check in the amount of \$75,000 submitted for three contracts, all for the report period January – March 2004, should be annotated in the following format:

Contract GS-10F-0000A, Report Period Jan- Mar 04, Amount \$30,011.25

Contract GS-23F-1111A, Report Period Jan – Mar 04, Amount \$30,825.00

Contract GS-35F-2222A, Report Period Jan – Mar 04, Amount \$14,163.75

\$75,000.00

Send IFF payments to: General Services Administration
 Accounts Receivable Branch (6BCDR)
 Lockbox 70500
 Chicago, IL 60673-0500

Direct any questions regarding identification or submission of the IFF to your Administrative Contracting Officer (ACO).

**Allied Technologies
and Consulting, LLC**



2219 West Greenleaf Drive
Frederick, MD 21702-2625
(301) 698-1030 office
(240) 409-8923 cell
(301) 576-3786 fax

September 25, 2007

GSA/FSS IT Acquisition Center
ATTN: BOOCO
2200 Crystal Drive
CP#4, Room 606
Arlington, VA 22202

SUBJECT: Final Proposal Revision

Reference: Solicitation Number FCIS-JB-980001B

This is Allied Technologies and Consulting, LLC FINAL PROPOSAL REVISION with respect to our offer submitted under General Services Administration Solicitation Number FCIS-JB-980001B. Allied Technologies and Consulting, LLC has fully read all of the provisions of the Solicitation and takes no exceptions to Solicitation Number FCIS-JB-980001B and agrees to abide by the terms of Solicitation Number FCIS-JB-980001B.

- Allied Technologies and Consulting, LLC hereby certifies that its *Revenue is Less than 2 Million.*
- Allied Technologies and Consulting, LLC hereby acknowledges the requirement, as set forth in Clause I-FSS-597 entitled "GSA Advantage!"
- Amendment #20 has been acknowledged by Allied Technologies and Consulting, LLC and is hereby incorporated into this award. (*if applicable*)
- Allied Technologies and Consulting, LLC is active in the Contractor Registration (CCR) database which is valid until 06/06/2008.

BASIS OF NEGOTIATION/AWARD & PRICE REDUCTION:

Allied Technologies and Consulting, LLC hereby agrees that the Basis of Negotiation and Award for the Multiple Award Schedule for Special Item Numbers 132-51 is predicated upon *Federal Government Customers* as follows:

SIN 132-51 (IT Professional Services)

<u>Category of Customer</u>	<u>Labor Category</u>	<u>Discount %</u>
Government Customers	1. Budget Analyst	0%
	2. Admin Assistant	0%
	3. Product Manager	0%
	4. Program Manager	0%
	5. Programmer Analyst	0%
	6. Contract Administrator	0%
	7. Program Analyst/RA	0%
	8. Program Analyst	0%
	9. Administrative Specialist	0%
	10. Network Administrator	0%
	11. Training Support	0%
	12. Senior Executive	0%
	13. Senior Scientist	0%
	14. Financial Analyst	0%
	15. Technical/Medical Writer	0%
	16. Statistician	0%
	17. Biometrics/Data Manager	0%
	Best Rates/Prices (Loaded Rates)	

The following Government Customers contracts were considered & compared with regards to the basis of negotiation & the final negotiated GSA labor category rates:

Allied Technologies and Consulting, LLC Government customers are identified as follows:

Government Customers

US Department of Defense (USAMMDA)

Allied Technologies and Consulting, LLC certifies that the disclosed **Federal Government Customers** receive a **0%** discount for the purchase of the same and/or similar IT Professional Services (SIN 132-51).

In addition, Allied Technologies and Consulting, LLC certifies that the disclosed rates/prices granted to **Federal Government Customers** for the purchase of the same and/or similar IT Professional Services (SIN 132-51) are based on past performance history pricing.

COMMERCIAL PRACTICES

Allied Technologies and Consulting, LLC certifies that the firm's commercial business practices have been disclosed in their entirety & that the disclosures are current, accurate & complete at the conclusion of negotiations dated September 24, 2007.

Allied Technologies and Consulting, LLC shall grant the Government (GSA) a **5%** basic from the disclosed past performance history rates/prices granted to Federal Government Customers as reflected in the IT Professional Services Matrix.

Allied Technologies and Consulting, LLC certifies that the discounts/rates/prices granted to the Government (GSA) are **5% better** than the disclosed past performance history prices granted to **Federal Government Customers** who receive a **0% discount** for the same and/or similar IT Professional Services.

The IT Professional Services Chart which reflects a comparison of the best rates/discounts given to Allied Technologies and Consulting, LLC previous Federal Government Customers vs. the awarded Government (GSA) rates for the same and/or similar IT Professional Services is hereby incorporated and made a material part of this Final Proposal Revision Letter.

Allied Technologies and Consulting, LLC have completed and submitted the IT Professional Services Matrix, which reflects rates, charged to Federal Government Customers for the proposed Labor Categories. The Chart is incorporated and made a material part of this Final Proposal Revision Letter.

Allied Technologies and Consulting, LLC shall grant the Government (GSA) the following discounts and concessions.

Discounts for Special Item Number 132-51 shall be granted from Allied Technologies and Consulting, LLC as follows:

<u>SIN</u>	<u>SERVICE</u>	<u>LABOR CATEGORY</u>	<u>DISC.</u>
132-51	On-Site IT Professional Services (17 Labor Categories)	1. Budget Analyst	5%
		2. Admin Assistant	5%
		3. Product Manager	5%
		4. Program Manager	5%
		5. Programmer Analyst	5%
		6. Contract Administrator	5%
		7. Program Analyst/RA	5%
		8. Program Analyst	5%
		9. Administrative Specialist	5%
		10. Network Administrator	5%
		11. Training Support	5%
		12. Senior Executive	5%
		13. Senior Scientist	5%
		14. Financial Analyst	5%
		15. Technical/Medical Writer	5%
		16. Statistician	5%
		17. Biometric/Data Manager	5%
			Best Rates/Prices (Loaded Rates)

Prompt Payment Discount: 2% 20 days - Net 30 days

FOB Destination: 48 Contiguous States & Washington, DC,

Government Commercial Credit Card: Acceptance with a 0% discount

Delivery Period: SIN 132-51 - To be determined
SIN 132-51STLOC2 - To be determined

Warranty: Not Applicable/IT Professional Services (SIN 132-51)

Maximum Orders: SIN(s) 132-51 & 132-51STLOC - \$500,000 per order

Small Requirements/Minimum Order: SIN(s) 132-51 & 132-51STLOC - \$500.00 per order

Cooperative Purchasing: Yes 132-51STLOC

Allied Technologies and Consulting, LLC shall grant the Government a 5% basic from the disclosed past performance rates/prices as reflected in the IT Professional Services Matrix.

Allied Technologies and Consulting, LLC certifies that the discounts/rates/prices granted to the Government (GSA) are 5% better than the disclosed past performance history prices granted to Federal Government Customers for the same and/or similar IT Professional Services (SIN 132-51).

The price reduction clause for SIN 132-51 is predicated upon Federal Government Customers granted a 0% basic discount for the purchase of the same and/or IT Professional Services (SIN 132-51).

Allied Technologies and Consulting, LLC agrees and understands that if they should grant any category of customer better discounts/prices/rates, than offered to the Government (GSA), this will trigger equal discounts/prices/rates to the Government (GSA).

The terminology assures the Contracting Officer, protection for the Government in regards to possibly receiving better rates in the future.

INDUSTRIAL FUNDING FEE/MAXIMUM ORDER:

The .75% Industrial Funding Fee is inclusive of the contract awarded price.

Maximum Order: SIN(S) 132-51 - \$500,000 per order

PRICE REDUCTION MONITORING:

Allied Technologies and Consulting, LLC hereby agrees that any reduction in pricing or improvement in discounts, terms, and conditions to any class of customer will trigger an equal price reduction/discount or terms and conditions improvement for the Government in accordance with the Price Reductions Clause (GSAR 552.238-75).

Allied Technologies and Consulting, LLC hereby agrees to abide by the above discount/price/rates relationship, if the catalog price and/or rates are reduced, then so will a corresponding decrease be submitted to GSA.

In accordance with clause C.28, Price Reductions, Allied Technologies and Consulting, LLC agree to monitor and report price reductions.

In addition, Allied Technologies and Consulting, LLC shall submit Price decreases at any time during the contract period in which they occur. The Price decreases will be handled in accordance with the C.28, Price Reduction clause provisions as set-forth in the contract.

Allied Technologies and Consulting, LLC hereby certifies that the firm understands the Price Reduction Clause and how it is activated.

SERVICE CONTRACT ACT OF 1965

Allied Technologies and Consulting, LLC by signing this contract award document certifies that none of the proposed skill categories and/or those that become a part of a GSA contract are to be subject to the "Service Contract Act of 1965 (41 U.S.C. 351-357), as amended. Allied Technologies and Consulting, LLC understands that it shall be fully liable and responsible for wages and fringe benefit payments, should the Department of Labor make the determination that the Service Contract Act of 1965 as amended, did in fact apply, and Allied Technologies and Consulting, LLC did not provide the required amount of wages and fringe benefits due employee(s).

"Note: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately."

TRAVEL EXPENSES:

All travel charges are subject to the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the dates(s) the travel is performed. Any required travel by an ordering agency, in the performance of IT Services under this contract will be reimbursed by the ordering agency. Contractor travel will be in accordance with the Federal Travel Regulation or Joint Travel Regulations as applicable. The Industrial Funding Fee does not apply to travel expenses. Accordingly, the contractor ***shall not*** add the .75% Industrial Funding Fee onto travel cost

GUARANTEE: Personnel provided under this contract by Allied Technologies and Consulting, LLC shall have the experience, education, and expertise as delineated in the authorized IT Schedule Price list.

GSA FORM 72A, INDUSTRIAL FUNDING FEE AND ELECTRONIC COMMERCE

Allied Technologies and Consulting, LLC acknowledges that it understands and accepts the clauses entitled Industrial Funding Fee. Allied Technologies and Consulting, LLC agrees that the final GSA negotiated price/discount includes the .75% IFF.

Allied Technologies and Consulting, LLC agrees that the prices attached to this Final Product Revision represents the final calculated GSA price. Allied Technologies and Consulting, LLC also

agrees that .75% of the total GSA sales will be remitted to GSA on a quarterly basis.

NAME, ADDRESS, DUNS NUMBER, TELEPHONE & FAX NUMBER OF POC RESPONSIBLE FOR 72A SALES REPORTS:

POC Name: Intisar A. Abbasi, President
Offeror: Allied Technologies and Consulting, LLC
Address: 2219 West Greenleaf Drive
Frederick, MD 21702-2625
DUNS #: 020951799
Telephone #: (301) 696-1030
Facsimile #: (301) 576-3786
E-mail Address: intisar@atc-fred.com

NAME, ADDRESS, DUNS NUMBER, TELEPHONE & FAX NUMBER OF POC RESPONSIBLE FOR INDUSTRIAL FUNDING FEE:

POC Name: Intisar A. Abbasi, President
Offeror: Allied Technologies and Consulting, LLC
Address: 2219 West Greenleaf Drive
Frederick, MD 21702-2625
DUNS #: 020951799
Telephone #: (301) 696-1030
Facsimile #: (301) 576-3786
E-mail Address: intisar@atc-fred.com

NAME, ADDRESS, DUNS NUMBER, TELEPHONE & FAX NUMBER OF POC RESPONSIBLE FOR MARKETING REPRESENTATIVE:

POC Name: Intisar A. Abbasi, President
Offeror: Allied Technologies and Consulting, LLC
Address: 2219 West Greenleaf Drive
Frederick, MD 21702-2625
DUNS #: 020951799
Telephone #: (301) 696-1030
Facsimile #: (301) 576-3786
E-mail Address: intisar@atc-fred.com

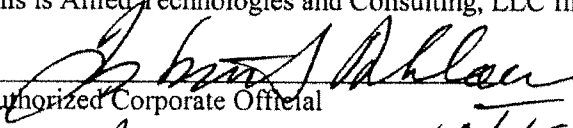
OFFEROR INFORMATION:

Name: Allied Technologies and Consulting, LLC
Address: 2219 West Greenleaf Drive
Frederick, MD 21702-2625
Telephone #: (301) 696-1030
Facsimile #: (301) 576-3786
DUNS #: 020951799
TIN #: 522304698
Website Address: www.atc-fred.com
Offeror Email Address: intisar@atc-fred.com

CONCLUSION:

Allied Technologies and Consulting, LLC acknowledges that all data submitted in response to Solicitation Number FCIS-JB-980001B including any additional information provided to the Government during the negotiation process is current, accurate, and complete.

This is Allied Technologies and Consulting, LLC final proposal revision.


Authorized Corporate Official

PRESIDENT - INTISARA ABUL
Title

9/25/2007
Date

**IT PROFESSIONAL SERVICES CHART
FEDERAL AND STATE CONTRACTS**

GOVT CUSTOMER	LABOR CATEGORY	DEGREE	GENERAL EXPERIENCE	SPECIALIZED EXPERIENCE	GSA ON-SITE RATE(1)	GSA OFF-SITE RATE	ON-SITE AWARD RATE	OFF-SITE AWARD RATE	TYPE OF CONTRACT AWARDED				
					Before IFF	With IFF							
Dept. of Defense USAMMDA	Budget Analyst Admin Assistant Product Manager Program Manager Programmer Analyst Contract Administrator Program Analyst/RA	Bachelor HS Bachelor Bachelor Bachelor Bachelor Bachelor	4	2	56.26	56.68	70.47	Not performed	CPFF W81XWH-06-D-0002 ATC PRIME				
			3	2	37.15	37.42	48.93	Not performed					
			8	4	45.99	46.33	49.54	Not performed					
			10	5	124.35	125.28	130.56	Not performed					
			6	3	58.50	58.94	89.30	Not performed					
			5	3	41.69	42.00	55.05	Not performed					
			4	2	42.29	42.61	49.54	Not performed					
			Dept. of Defense USAMMDA	Program Analyst Administrative Specialist Network Administrator Training Support	Bachelor HS Masters Bachelor/BC	5	3	46.35		46.70	49.54	Not performed	FFP/T&M W81XWH-06-P-0503 ATC PRIME
						3	2	37.15		37.42	55.05	Not performed	
						2	1	58.50		58.94	62.00	Not performed	
4	2	50.69				51.07	59.00	Not performed					
Dept. of Defense USAM/RMC	Senior Executive Senior Scientist Financial Analyst	M.D./Ph.D. Ph.D. Masters				30	25	140.66	141.71	154.42	Not performed	T&M W81XWH-05-A-0002 ATC- SUBCONTRACTOR	
						20	15	83.32	83.95	122.23	Not performed		
			20	15	56.26	56.68	70.47	Not performed					
			Dept. of Defense USAMMDA	Technical/Medical Writer Statistician Biometrics/Data Manager	Ph.D. Masters Bachelor	20	18	107.25	108.05	121.92	Not performed		T&M W81XWH-07-D-0016 ATC- SUBCONTRACTOR
10	8	70.47				71.00	80.11	Not performed					
3	3	53.71				54.12	61.06	Not performed					

Foot Notes:
1: The GSA on-site rates reflect a five percent (5%) discount off the past performance government rates.
2: ATC offers two percent (2%) discount on 20 days net.
3: TEIN #: 52-2304698

Allied Technologies Consulting, LLC **Federal Acquisition Service**
Information Technology

LABOR CATEGORY		GSA On-Site Rate
		With IFF
1	Budget Analyst	\$ 56.68
2	Admin Assistant	37.42
3	Product Manager	46.33
4	Program Manager	125.28
5	Programmer Analyst	58.94
6	Contract Administrator	42.00
7	Program Analyst/RA	42.61
8	Program Analyst	46.70
9	Administrative Specialist	37.42
10	Network Administrator	58.94
11	Training Support	51.07
12	Senior Executive	141.71
13	Senior Scientist	83.95
14	Financial Analyst	56.68
15	Technical/Medical Writer	108.05
16	Statistician	71.00
17	Biometrics/Data Manager	54.12